

## HOW YOU CAN USE AN ANIMAL

### INDIVIDUAL BUYERS

- Store in your freezer for a year's supply of top quality meat.
- Give portions of the meat as special gifts to friends and relatives.
- Donate the animal to a favorite charity or organization.
- If a whole animal is too much for you, split it with friends.

### BUSINESS FIRMS

- Give packaged meat to favorite friends.
- Use meat parcels and premiums for incentive programs.
- Hold a BBQ for employees.
- Resale animal & amount over resale may be an IRS deduction.

### WHAT TO DO AFTER YOU BUY

- ◆ Buyers have two choices. You must make your choice as soon as you are named the winning bidder.
1. **RESALE:** A buyer may resale the animal to the auction's commercial buyers at the resale (floor) price. The buyer only pays the difference between the resale price and the amount bid.
  2. **CUSTOM PROCESSING:** A buyer may choose to have the animal processed for their own consumption. A list of local processors will be available at the auction.
- ◆ A buyer's slip will be given to you as soon as you purchase an animal.
  - ◆ Please review before signing to make sure that your resale/custom choice is correct, if it is incorrect notify auction personnel immediately.
  - ◆ After the buyer's slip is signed your decision is final and cannot be changed.

## WHEN YOU BUY

Due to the variance in animals and kind of trim and cut desired, the following are examples only.

If you bid \$1.50 per lb. for a 1250 lb steer,		If you bid \$175.00 for a 30 lb turkey,		If you bid \$1.70 per lb. for 250 lb. hog,				
<b>BEEF</b>	Steer	\$1,875	<b>TURKEY</b>	Turkey	\$175	<b>HOG</b>	Hog	\$425
	Processing (slaughter)	\$70		Processing (slaughter)	NA		Processing (slaughter)	\$60
	Cut & Wrap @ \$0.55	\$426		Smoked @ .60	\$18		Cut & Wrap @ \$0.55	\$96
	If you elect to resale the steer:			If you elect to resale the turkey:			(cured @ \$0.75)	
	Steer	\$1,875		Turkey	\$175		If you elect to resale the hog:	
	Resale @ \$.90	\$1,125		Resale @ \$10.00	\$10		Hog	\$425
	Your cost	\$750		Your cost	\$165		Resale @ \$0.50	\$125
							Your cost	\$300

### 2010 UMATILLA COUNTY FAIR AUCTION BUYERS

4T Ranch	Elmer's Irrigation	Les Schwab Pendleton	Simplot Grower Solutions
Larry & Diana Ables	Emert's Hay and Livestock	Maxine Linnell	Calvin Spratling
Adolph Weinke Ranch	Gibb & Stephanie Evans	Livingston Ranch	State Farm Insurance
Advanced Pediatric Dentistry	Farm Credit Services	Loofburrow Wetch Architects	Brad Stevens
Ag Tech Construction	Kathryn Ferge Business Writing	M & M Accounting Service	Stoneway Electric Supply
All American Heating and Cooling	Fiesta Foods	M & M Potato Inc.	Sullivan Herefords
Earl & Deborah Aylett	Flying J Enterprises	Mike's Mobile Slaughter	Swaggart Brothers Inc.
Banner Bank	Foley Drywall & Painting	Mills Mint Farm	Teggun, Inc
Barton Laser Leveling	Follett Meat	Don & Nita Mills	Tim Gilbert Trucking
Robert & Shannon Bergevin	Janice Foster	Marvin Mills	Twin Pines Ranch
Harry & Beckie Bither	Fox Harvesting	Mitchell's Radiator	Umatilla Electric
Blattner Energy	Matt & Alecia Funk	Morrow County Grain Growers	Valmont NW
Blue Mountain Lumber	G-2 Farming	Murdock Cattle Co.	Don Vandeventer
Bo Bo Cattle/Ordway Feedyard	George Wachter Ranches	Robert & Lila Murstig	Allen & Becky Waggoner
Bracher Farms	Girth Dog LLC	Nash Contracting LLC	Walchli Farming
Brad Adams, MD	Jim Godier	Newton Farms	Walchli Potato
Bud Rich Potato Inc	H & H Paving Co	Gladys Nobles	Jeff & Ronda Wallace
Butter Creek Livestock	Nels & Chris Hanson	North Country Growers	Western Ag Improvement
C & H Fertilizer	Greg Harris	NW Crane	Westwinds Nursery
Calpine	Hawman Farms	NW Farm Supply	Wilbur Ellis
Cenex Harvest States Othello	Heller & Sons	NW Farm Supply of Walla Walla	Williams Family Trucking
Chimo Guns	Hermiston Auto Parts	NW Metal Fabricators	Greg Winebarger
Chuckwagon Cafe	Hermiston New Holland	O SO KLEEN	Wolfe Feedlot
CLD Pacific Grain	Hermiston Payless Lumber	Old West Federal Credit Union	Zimmerman & Co., Inc
Cleaver Farm	Hermiston Rotary	Oregon Trail Homes	
Cold Springs Ranches	Hermiston Sears	Oregon Trail Veterinary Clinic	
Craig & Janna Coleman	Hermiston Tavern	Lawrence & Kathy Pedro	
Columbia State Bank - Hermiston	Hermiston Veterinary Clinic	Pendleton Vision Center	
Columbia State Bank - Pendleton	IRZ - EZ Wireless	Pioneer Hi-Bred	
Community Bank	Jim Lunders Suffolks	PJ's Inc.	
ConAgra Foods	Jim's Barber Shop	Pollock & Son, Inc.	
Cooper Farms	Gregory B. Jones, DMD	Postma Farms	
Craig Murstig Stacking	JSH Farms	Premier Northwest Trailer Mfg	
Cunningham Sheep Company	Joe Jundt	Pro-tech Crop Care	
Custom Excavating Service	Ryan Jundt	Purswell Pumps	
D&B Supply	JZD Construction	Jim Purswell	
Del's Feed & Farm Supply	Bob Kelly	Qualls Ranch	
Desert Oasis Farming LLC	Keltic Pride Dairy	River Point Farms, LLC	
Devin Oil	Kessler Angus	Ron Williams Trucking	
Direct Home Loan Center	Kietske Angus	Ross Machine and Steel Sales	
Double M Ranch / Top Cut Feedlot	Kohn Harvesting	Ryan M Wieseler DDS	
Dr. Christine Mitchell Vet Services	KUO Testing Lab	Sandi Siron, Realtor	
Eagle Ranch	L&L Farms	Saul Helps You	
Eastern Oregon Machine	Les Schwab Hermiston	Shelco Electric	
Edward Jones - Pendleton	Les Schwab Milton-Freewater	Sherrell Chevrolet	



2011

umatilla  
County

Fair

Youth

Livestock

Auction

August 13th

10:00 AM

#### A Special Thanks To:

Agri Check, Inc., ASI Aerial Applicators, Barton Laser Leveling, Berts Auto Salvage, Calpine, Richard Coxon, Craig Murstig Hay Stacking, Cunningham Sheep Company, David Bothum Construction, Del's Feed & Farm Supply, Dr Dennis Turner, Emert's Hay and Livestock, G & J Custom Guns, Julie Glenn, Hawman Farms, Kathy Ferge Business Writing, Madison Farms, Mark Jones, Oxarc, Pendleton Sanitary Services, Pioneer Hi-Bred, Platinum Transportation, Jim Purswell, Purswell Pump, Scott & Melissa Purswell, RDO Equipment, Silverdale Farms, Simplot Grower Solutions, Sundown Metal Art, Swire Coca-Cola, Tom Denchel Ford, Wheatland Ins - Hermiston and Wilde Electric, for bringing exhibitors to a base price level.

## Your Purchase Helps Youth & You

When you purchase an animal at the Youth Livestock Auction, you are buying prize winning livestock raised by 4-H and FFA members. Your purchase helps support the important educational programs of these youth groups. It also brings you a choice of beef, pork, lamb, goat, poultry and rabbits for your dining pleasure.

The young people in 4-H and FFA programs are learning to produce the highest quality food for your table. Being responsible, engaging in financial obligations and learning how to manage their own business operations only scratches the surface of the educational benefits. On a small scale, however, their costs are higher than commercial producers. YOUR support is needed for these young entrepreneurs to help make their projects profitable.

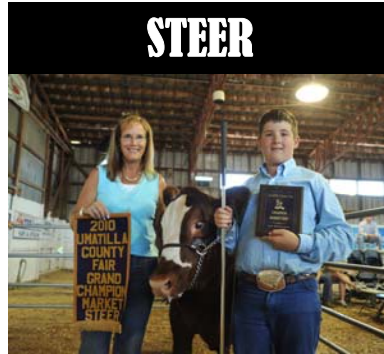
## How the Auction Works

### BIDDING

You will be provided a sale catalog that lists all the animals, along with their weights and owners. As each animal is led into the ring, the auctioneer asks for bids in cents per pound. When you wish to bid on an animal, just raise your hand. The bidding continues until the high bid is reached, with the animal going to the highest bidder. If you want help with the bidding, there are Auction Committee members who will be glad to assist you. Your bidding helps keep the prices up and adds interest and excitement to the auction.

If your organization wants to help, yet has no use for an animal, buy one at the auction, then resell it at market price to a commercial packer. Your actual cost will be the difference between the bid price and the market price.

## \* 2010 CHAMPION YOUTH LIVESTOCK AUCTION BUYERS \*



### STEER

#### Champion

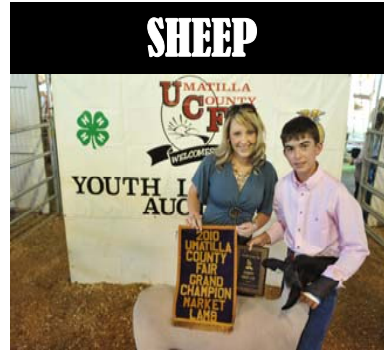
Brady Linnell

Purchased By: Nash Contracting LLC

#### Reserve Champion

Callie Hobson

Purchased By: JSH Farms



### SHEEP

#### Champion

Nicholas Levy

Purchased By: Edward Jones Pendleton

#### Reserve Champion

Kaleigh Waggoner

Purchased By: Fiesta Foods



### HOG

#### Champion

Nychal Gritz

Purchased By: Hawman Farms

#### Reserve Champion

Garron Anderson

Purchased By: Fiesta Foods



### RABBIT

#### Champion

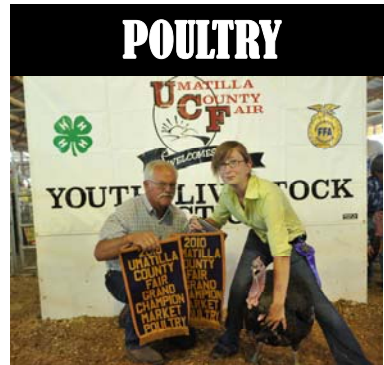
Ashley Longhorn

Purchased By: Butter Creek Livestock

#### Reserve Champion

Blake Sanders

Purchased By: Simplot Grower Solutions



### POULTRY

#### Champion

Rainey Dyer

Purchased By: Jim's Barber Shop

#### Reserve Champion

Joshua Dever

Purchased By: Butter Creek Livestock



### GOAT

#### Champion

Janay Woodward

Purchased By: Fiesta Foods

#### Reserve Champion

Kasey Goble

Purchased By: Simplot Grower Solutions

Return to Umatilla Co. Fair Youth Livestock  
Auction Committee  
Umatilla County Fair  
PO Box 94  
Hermiston, OR 97838  
Phone 541-567-6121  
Fax 541-567-8115

Company \_\_\_\_\_

Contact Person \_\_\_\_\_

Contact Person's Title \_\_\_\_\_

Mailing Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

E-mail \_\_\_\_\_

Name of Proxy Bidder \_\_\_\_\_

Proxy Bidder Contact Number \_\_\_\_\_

Amount Proxy Bidder is Authorized to Spend: \_\_\_\_\_ as a purchase or add-on.

I grant my proxy the above individual to buy:

\_\_\_\_\_

Please purchase from the club/chapter above

**\*\*Payment at the end of the sale or appropriate billing information is required.**

\_\_\_\_\_

Signature

\_\_\_\_\_

Proxy Bidder Signature